

ANNUAL REPORT 2019-2020



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DEAR FRIENDS AND PARTNERS.

I stepped into the role of Executive Director at Australian Progress in the first week of the COVID-19 lockdown, after serving two years as Deputy Director to Nick Moraitis. Nick founded Australian Progress in 2012 and has grown it to an organisation that works with hundreds of organisations and thousands of changemakers to build the capacity of civil society to create systemic change.

It is an extraordinary legacy - upskilling thousands of changemakers, including 750 graduates of our advocacy Fellowship, convening more than 4000 people at conferences like Progress, Leadership and FWD+Organise, incubating 23 new social change organisations, leading three major message research and narrative shifting projects, and playing a critical role in working alongside philanthropy to grow investment in advocacy.

These foundations put us in a strong position to pivot to supporting civil society organisations to respond when COVID-19 hit.

We quickly moved all of our programs online two Fellowships, Progress Labs and Management Masterclasses, and became almost overnight experts in delivering training and events online. We then shared this new-found knowledge with hundreds of changemakers through webinars.

We leaned into supporting civil society leaders at all levels to share intel, understand the new context, connect and make plans for ambitious advocacy. This included hosting webinars with Australia at Home for 10,000 people, organising Virtual Leadership gatherings and launching a Rapid Advocacy Fund with ACOSS and Australian Communities Foundation, raising and distributing \$100,000 for grassroots rapid advocacy.

Our team also pulled together in 10 weeks Virtual Progress, a rapid response summit for 1600 changemakers online. Over two days, 225 speakers from across the world shared insights from campaigns and movements for Black Lives Matter, First Nations justice, economic justice and workers' rights, disability justice, gender equality, climate justice, health equity and more.

One of my favourite projects this year was working alongside Dr Jackie Huggins AM, GetUp, and Original Power on the First Nations Message Research Project. Over two years, the project will research and develop messages that shift public support for First Nations self-determination and justice. We kicked off with a First Nations Messaging and Communications Fellowship this year for 19 leading Aboriginal and Torres Strait Islander communicators, journalists and advocates.

We've got a huge year coming up -- we are launching an Economic Media Centre to elevate grassroots campaigns and shift the economic narrative in mainstream media; and we will have a big focus on building community organising capacity, starting with training 100 leading organisers with world-renowned expert Marshall Ganz in July and October.

On behalf of our team and Board, thank you to all of our incredible partners who make our work possible.

Kirsty Albion

Executive Director

I couldn't be prouder than to be chair of this extraordinary organisation, and particularly at this point in Australian and world history when a strong civil society is so important.

Not only are the issues that our society and the world face numerous, momentous, complex and critical, they often intercept and interact in ways that are not always clear.

Climate change, pollution, reduced biodiversity all threaten our continued existence. As many experts point out, the solutions are there and within our capability, but politicians and leaders often can't marshal the will; and powerful, short term vested interests stand in the way. Income, gender and race inequality mean that the adverse impacts strike unfairly. Human rights violations, abuse of power and exploitation flow from this, and our democratic institutions and governance mechanisms are under threat at the very time when they are most needed. The COVID pandemic both exposed our weaknesses and in some cases rallied our strengths.

Australian Progress, and similar organisations around the world see a big part of the solution in strengthening civil society. But what does that mean, and how can one do it most effectively? For us it means three things:

- Supporting activists, people and organisations

 to bring about positive change in all the areas
 I've mentioned (and many more), providing skills
 training to do their work, in campaigning, advocacy, messaging, pitching to donors and supporters, and in effectively and powerfully managing and leading their organisations
- 2. Bringing these people and organisations together to allow them to learn from and inspire each other, and also to combine their energy and resources to fight common causes
- 3. Identifying and promoting collaboration across sectors where the issues intersect, and taking action together can be far more effective than alone

This report demonstrates this thinking and this action over the past twelve months and gives a glimpse of our plans for the future. We showcase our work, introduce our people and inform about our financial resources.

I wish to welcome our new Executive Director, Kirsty Albion who hit the ground running because she had been working with us for two years as Deputy Director before she took the reins. And how fortunate was that in such a disruptive year? Kirsty brings steadiness and competence hidden in a wonderful exterior of energy, ideas and warmth. At the same time, I want to recognise, thank and congratulate our

founder and previous ED, Nick Moraitis firstly for his vision, second for his stewardship of Progress over 8 years from its birth to the innovative and impactful organisation it has become, and third for building a capable team to lead this organisation into its next phase. Nick remains on our board to provide his experience and insights in a different role.

I want to thank my co-directors for their awesome commitment, energy and great wealth and diversity of input to our governance, vision and strategy. It is my absolute delight and privilege to work with you.

Finally, thank you to our partners and supporters.

Roger West AM Chair



OUR PILLARS OF WORK

We build the capacity of civil society to achieve systemic change. We work with nonprofits, unions, grassroots organisations, individual changemakers and philanthropy, working across a diversity of issues including social welfare, human rights, democracy, First Nations justice, disability justice, gender equality, health equity, climate change and refugee rights.



WE TRANSFORM THE SKILLS OF COMMUNITY **LEADERS**

We do this by equipping them with cutting-edge leadership and advocacy skills.



WE FOSTER COMMUNITY

We do this by building relationships, knowledge sharing, and inspiring courage.



WE DRIVE SHARED ACTION

We do this by catalysing new ideas, funding, research and strategic support.

2019-2020 HIGHLIGHTS

2,000+ 142 people convened at peak conferences for civil society

advocacy and campaigns fellows

new organisations incubated

\$700K raised for small nonprofits

100s of nonprofits supported including most of the top 100 by revenue and membership size

2,200+ messages analysed as part of the First Nations Message Research Project

PIVOTING RAPIDLY TO RESPOND TO COVID-19

In addition to our core programs, 2020 saw our organisation rapidly pivot as the COVID-19 crisis hit Australia, simultaneously causing significant disruption and the need for ambitious, coordinated advocacy campaigns.

Our team quickly shifted to virtual and remote workplace arrangements, and went on to prioritise key events and programs to support civil society through the disruption, keep the sector connected through a period of isolation, and increase the level of ambition and coordination across key advocacy **demands**. This included:

- Running our 1,600 person online conference Virtual Progress, the largest virtual conference for nonprofits in Australia's history.
- Creating our civil society Slack, an online space that now connects over 1.000 leaders from across different social movements.

- Launching the Rapid Advocacy Fund in collaboration with the Australian Communities Foundation and ACOSS, a donor pool that has raised over \$100,000 from philanthropists and made out rapid small grants to 18 strategic advocacy responses to the pandemic.
- Convening a snap meeting of our Leadership community, where 170 CEOs, directors and leaders from across civil society came together to identify top short-term and long-term advocacy priorities. This was followed by a number of collaborations around key issues, including an open letter signed by over 200 organisations backing key demands of First Nations-led organisations.
- Finally, we launched our COVID-19 Messaging Guide, an updated summary of economic messaging work conducted by Australian Progress, as well as contributions from a number of our global messaging fellows.







In June, we hosted the largest online conference for changemakers in Australia's history.

Virtual Progress 2020 convened 1,600 campaigners, advocates, policy experts and civil society leaders for a two-day event focusing on how we respond to the intersecting crises of COVID-19 including economic justice, racial justice and the climate crisis - to ensure that no one gets left behind in our collective movements. 225 speakers from across 13 countries led more than 60 sessions at Virtual Progress 2020, exploring everything from First Nations self-determination to racial justice, disability justice, health, economic fairness, the climate crisis and so much more. We were also joined by 80 philanthropists who attended the exclusive philanthropy stream. The event was the first major online conference Australian Progress has ever run, and feedback was overwhelmingly positive.

Thank you to Kara Keys for leading the First Nations justice programming, and Kaz Uy and Linh Do for joining our team in the final weeks to make the conference possible.

1,600+

advocates, campaigners and changemakers in attendance 60+

sessions from plenaries, workshops, masterclasses, briefings and side events

total countries represented throughout the conference in attendees and speakers



SLACK AND VIRTUAL SPACES

Since March, we have scaled a new online space for social change makers through our online Slack channel which has been joined by 1,000+ people.

This new virtual hub has already fostered resource sharing, convened planning for advocacy collaborations, and facilitated the promotion of important moments and opportunities. In June 2020 alone, over 5,500 messages were sent between civil society leaders across the platforms 60+ channels.

We have also grown a vibrant network of Facebook groups in community organising, digital campaigning as well as our alumni network.

1,000+

changemakers active on the Australian Progress Slack channel 2,700+

members engaged across closed Facebook groups including FWD, Organise and Alumni



We partnered with Essential, Principle Co, Community Council for Australia and The Guardian to offer a space to bring people from across Australia to support each other, grow and think our way through the unprecedented challenges we face as a result of COVID-19.

Australia at Home offered daily lunchtime briefings with expert speakers from social change movements, arts and culture, and the political landscape to share their insights on issues of civil society.

Speakers included Jeanine Hourani, Roxanne Moore, Peter Lewis, Patrick Dodson, Kinman Chan, Bruce Pascoe, Sam Mostyn and Kelly O'Shanassy.

10,000+

people engaged across civil society

61

total sessions including discussions, briefings and conversations





INVESTING IN IMPACT: OUR PHILANTHROPY HANDBOOK FOR FUNDING ADVOCACY

At the philanthropy stream at Virtual Progress 2020, we launched a new major resource for the Australian philanthropy community – *Investing in Impact: a* philanthropic handbook to investing in advocacy. This handbook is the friend of the philanthropic funder – a practical guide to help translate a casual interest in investing in advocacy into a successful practice.

Nick Moraitis authored this paper, drawing on interviews with leading advocates and philanthropists. Thank you to our colloaborators Sarah Wickham from Philanthropy Australia, Joe Skrzynski AO and the Skrzynski Family Sky Foundation and Sydney Policy Lab.











































The Covid-19 Rapid Advocacy Fund

In March, as COVID-19 began to spread across Australia causing widespread impacts on almost every major policy area there was a clear need for advocacy, calling for urgent government responses to protect communities from the virus and the economic impacts.

In response, Australian Progress, together with Australian Communities Foundation and Australian Council of Social Services (ACOSS), launched the COVID-19 Rapid Advocacy Fund, a donor pool that quickly raised over \$100,000 from Australian philanthropists and rapidly injected funds into 18 strategic advocacy campaigns demanding ambitious policies in response to the pandemic in Australia.

Grantees included a campaign to extend free childcare, demands for eviction moratoriums to protect renters, and launching a human rights monitoring project observing police activities during lockdown.



Our Fellowship alumni community has now grown to 750+ people, with 142 participants (mid-career level) graduating from our intensive fellowship programs in the past year.

In 2019, we ran our five-month program in-person Aotearoa/New Zealand and Sydney. However, in 2020 we repurposed and redesigned the curriculum for the Melbourne and National Fellowships to run entirely online as a result of COVID-19. Not only have the online offerings been hugely popular with participants, they've also made the fellowship more accessible than ever before, with participants able to join from anywhere and easily integrate the use of assistive technologies.

The program includes intensive retreats and a seminar series, where participants gain practical skills in strategy, community organising, messaging, digital, media and government relations; a community of peers; and the courage to take their work to the next level. Throughout the year, our fellowship alumni continued to connect at events, including our Alumni Retreat, as well as our dynamic online Alumni hub.

total fellowships including Aotearoa, Sydney, National, Melbourne, Global Messaging and First Nations Messaging

new advocates, campaigners and changemakers participated in the Fellowship program

50%

of participants identified as First Nations, people of colour and/or people with disability





FIRST NATIONS **MESSAGING PROJECT**

In September, we launched the first-of-its-kind First Nations Messaging Research Project in partnership with Dr Jackie Huggins AM, Karrina Nolan, Original Power, Larissa Baldwin and GetUp.

The first stage of the research project included a Messaging and Communications Fellowship for 19 First Nations communicators, journalists, community advocates and activists, including senior leaders from Aboriginal Legal Service NSW/ACT, Coalition of Peaks, Seed, First Nations Workers' Alliance, First Peoples' Disability Network, ABC and Black Star Radio.

Over five months, fellows learned best practice messaging and communications, and collected and analysed 2,200 messages on issues including housing, health, systemic racism, land rights, climate justice, community controlled services and January 26.

This year the project enters the second stage which includes language analysis and message testing, with interviews, surveys, focus groups and dial testing to build a strong evidence base to build a compelling narrative that rallies public and political support for First Nations self-determination and justice.

First Nations Messaging and Communications Fellows

2,200

messages collected from news, websites, policy papers and social media

key issue areas analysed

GLOBAL ADVANCED MESSAGING FELLOWSHIP

In partnership with UK-based New Economy Organisers Network (NEON) and communications expert Anat Shenker-Osorio, we led the first international course in social justice communications.

The Global Advanced Messaging Fellowship included 25 top movement leaders from across Australia, Europe and the US to gain the tools and experience to analyse, reframe, test and deliver more effective messages and narratives for progressive victories. The program continued through a series of online seminars and concluded in September at Pocantico Centre in New York State.

25

top movement leaders learning international research in messaging and communications

global retreats in Melbourne and New York with six expert webinars

3,000+

messages collected and analysed





FELLOWSHIP ALUMNI NETWORK

In February, we hosted the annual Fellowship Alumni Retreat, bringing together 40 fellows from the network of more than 750 fellows across 30 cohorts of the Progress Fellowship together in Queenscliff.

The 750 alumni have an extraordinary breadth of talent, and work on issues as diverse as criminal justice, housing, animal rights, LGBTQI+ justice, climate, workers' rights and more. Over three days, fellows had an important opportunity to connect, build relationships, learn new skills, workshop challenges in their career and foster new collaborations. The retreat content was driven by the group and included workshops on facilitation and allyship, campaign clinics and dozens of coaching sessions.

fellows in attendance

750+

total fellows in the Fellowship Alumni Network

30

cohorts of the Progress Fellowship over eight years



MANAGEMENT MASTERCLASS

Management Masterclass is our most indemand short training in best practice management in advocacy and non-profit settings, led by Executive Director Kirsty Albion. The masterclass offers unique training modules for managers to build their skills in leading teams to win, from managing to excellence and recruiting superstars, to creating a culture of impact in your teams. In 2019-20, we ran four Management Masterclasses attended by 91 union and nonprofit staff, and grassroots activists.

91 nonprofit staff and changemakers upskillied in best practice management

DIGITAL **BOOTCAMP**

Digital Bootcamp is a five-day intensive training run and led by digital expert, Jessie Mawson for changemakers to build their skills in digital campaigning. In August, we brought together 16 union and nonprofit staff to upskill in campaign strategy, website development, introductory coding, database management, data testing, fundraising, social media content and much more. Workshops and case studies also featured quest presentations from leading digital experts including Jan Fran (SBS The Feed), Tom Maitland (Raisely), Nick Belshaw (Canva) and the team at Code Nation.

16 changemakers upskilled in digital campaigning

EXPLORING CAREERS IN SOCIAL CHANGE

In August, we partnered with RMIT University to run a careers day for students and young professionals keen to kickstart their work in social change. While there are other careersbased events, there was a real gap for those interested in a career in the progressive sector. The event connected more than 400 aspiring leaders with union and nonprofit organisations, with a series of panels, lightning talks, workshops and mentoring from prominent civil society leaders on potential pathways to achieving a career in social change.

400+ students, young professionals and emerging activists attended

FWD+ORGANISE

In December, 400 changemakers came together for our annual digital campaigning and community organising conference, FWD+Organise 2019.

The event featured 50 sessions including skill shares, keynotes, workshops, masterclasses, panels and case studies. The program highlighted a practical focus on sharing best practice frameworks, tactics, strategies and approaches from the best digital campaigns and organising projects around Australia and around the world. International speakers included:

- Lee Cheuk-yan (Hong Kong Confederation of Trade Unions, HK)
- Laura O'Connell-Rapira (ActionStation, Aotearoa/NZ)
- Alexandra Flores-Quilty (By The People, US)
- Daniel Schlademan (United For Respect, US)
- Jasmine Ruddy (National Nurses United, US)

400+

community organisers and digital campaigners convened in Sydney

sessions curated including plenaries, conversations, workshops, caucuses and side events

78

speakers leading sessions on cutting-edge strategies, tactics and tools





U.S STUDY TRIP

In July, we ran the fifth US Study Trip to explore cutting edge campaigning, social movement building, and bold philanthropy.

Over two weeks, we attended 50 meetings with organisations including change.org, the Sunrise Movement, Worth Rises, Purpose, UNICEF, NEXUS Global, Action Network, United We Dream, 350.org, American Civil Liberties Union, Human Rights Campaign, Momentum, Accelerate Change, March For Our Lives and Centre for American Progress.

We learned new and exciting new ideas on everything from long-term organising and incubation of new organisations to civil resistance and the role of media.

meetings with leading nonprofits and union organisations across the U.S

day study trip with eight civil society leaders

cities visited including New York, San Francisco, Philadelphia and Washington D.C





Progress Labs, our social movement incubator in partnership with ACOSS, grew our portfolio of projects to 23 with a third cohort of six incubation projects that fill unique advocacy gaps in our civil society space, including three climate solutions organisations, two refugee rights initiatives and an organisation built on creating a thriving democracy.

Groups took part in five months of training and planning work together, as well aspitched for funding to our philanthropic partners - raising more than \$600,000 through our support.

new organisations incubated in cohort three

\$600K

of seed funding and support through philanthropic partners 30+

cohorts of the Progress Fellowship over eight years



A new project evolved from the Hands Off Our Charities alliance, on a mission to create a thriving democracy, a robust and engaged civil society, diverse public debate, and a transparent, accountable government.



A community of non-partisan volunteer parents, grandparents and other carers advocating for a safe climate for their children's future through grassroots campaigning.



A national coalition of the health care sector working together for climate action nationally and internationally by adressing prompt policy action.



A refugee-led community organisation supporting and empowering people with lived experience seeking asylum to shape refugee discourse and lead on policy change.

ROAD TO REFUGE

Providing platforms for refugee voices and people with lived experience seeking asylum to shape mainstream narrative by telling their stories across diverse arts mediums including theatres, art galleries, film and radio.



A long-term campaign to engage heat-stress affected communities and build community capacity to shift public discourse and political power for more sustainable, liveable and equitable cities for everyone.





























PROGRESS LABS SECOND STAGE SUPPORT

Our portfolio of Labs projects are achieving big things. As three examples - Pride Cup has expanded to more than 50 communities across the country; Original Power is supporting First Nations communities to push back against fracking on their country; and Democracy in Colour has trained hundreds of people of colour in campaigning and advocacy.

This year, we began to scale our second stage support program enabling continued coaching, fundraising and mentorship for the projects and this will expand further in 2020-21.

We also hosted our first ever annual learning retreat for our alumni network of incubated organisations. For two days in October, founders working on issues from gender equality to racial justice, renters rights, drug policy and digital privacy came together to solve challenges and brainstorm exciting new ways to grow and work together.

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INNER CIRCLE

Our work is underpinned by our Inner Circle community, who make so much of what we do possible.

Our Inner Circle are leading civil society organisations who back the work of Australian Progress, financially support our mission and receive benefits and special access to a number of our key programs. We are looking to grow our Inner Circle in 2021 and beyond, please contact us if you want to discuss partnering in more detail.

act:onaid















PARTNERSHIPS

PHILANTHROPIC PARTNERS









OTHER KEY PARTNERS









mannifer**a**





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engaging NETWORKS



Essential



GetUp!







SKRZYNSKI FAMILY SKY FOUNDATION



ecooler (f)















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STAFF



KIRSTY ALBION Incoming Executive Director



TRACEY MARTINOVICE Strategic Projects Manager



ANITA TANG Organising Director



ELISE DALLEY Impact Director



PHONG TRINH Community & Operations Coordinator



GLEN BERMAN Fellowship Lead Facilitator



NICK MORAITIS Outgoing Executive Director



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JESS HERNE **Events Coordinator**



MICHAEL POLAND Campaigns & Strategy Director

BOARD



ROGER WEST Director, Westwood Spice



MICHAEL TULL Assistant Secretary, Community and Public Sector Union



MAREE SIDEY

CEO, Australian

CLARE WIMSHURST Chief Operating Officer, ActionAid Australia



KARLY WARNER CEO, Aboriginal Legal Service NSW/ACT



BEC MILGROM Co-Executive Director, Tripple



DINAH ARNDT

Director, Climate

Media Centre

EL GIBBS

Director, Media &

Communications. People

with Disability Australia

LUKE HILAKARI Secretary, Victorian Communities Foundation Trades Hall Council

WHAT'S NEXT IN 2020-21

A hub connecting journalists with a talent pool of economic spokespeople, to amplify the voices of lived experience, grassroots advocates and bright economic thinkers, with the aim of shifting who tells the economic story in mainstream media.

Australia's largest social change conference for advocates, campaigners and changemakers will take place in June exploring bold ideas, cutting edge strategies and a collective progressive vision.

PROGRESS 2021

STRATEGIC COMMUNICATIONS **FELLOWSHIP**

A new six-week leadership for senior leaders in communications and campaigns to build their capacity to lead large-scale communications campaign strategies for progressive change outcomes.

CAPACITY **BUILDING HUB**

In partnership with Lord Mayor's Charitable Foundation we're launching a capacity building hub for small, grassroots organisations, including coaching, fundraising and finance support and discount access to trainings.

2021 NATIONAL FELLOWSHIP

ECONOMIC

MEDIA CENTRE

An online flagship leadership course in public advocacy and senior campaigning for a new cohort of 25 diverse changemakers learning best practice skills, tactics, frameworks and strategies in leading systemic change.

PROGTECH NETWORK

A new national membership network of nonprofits, unions, vendors, agencies and grassroots groups coming together to build the tech and digital capacity of the progressive sector to lead better advocacy and run winning campaigns.

NEXUS 2021 AUSTRALIA SUMMIT

A gathering of diverse delegates and emerging young leaders in philanthropy, impact investment and social change on March 2-4, to come together at the Summit to reimagine bigger and bolter systems change.

FIRST NATIONS **MESSAGING PROJECT**

The project will enter stage three: disseminating the most effective messages in building public support for First Nations self-determination and justice across civil society.

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FINANCIAL SUMMARY

Income and expenditure for the year ended 30 June 2020.

	2020 (\$)	2019 (\$)
INCOME		
EVENT AND TRAINING INCOME	450,316	656,984
MAJOR DONATIONS AND PHILANTHROPY	1,205,713	741,967
CONTRIBUTIONS FROM PARTNER ORGANISATIONS	90,500	123,800
CORPORATE SPONSORSHOP OR CONSULTANCY FEES	60,425	208,100
RECOUPMENT OF EXPENDITURE	23,698	19,276
OTHER INCOME	114,944	13,102
INTEREST INCOME	249	722
TOTAL INCOME	1,945,845	1,763,951
EXPENDITURE		
EMPLOYEE BENEFITS EXPENSE	(675,548)	(632,982)
OCCUPANCY EXPENSES	(29,295)	(33,736)
OTHER EXPENSES	(898,867)	(918,436)
TOTAL OPERATING EXPENSES	(1,603,710)	(1,585,154)
NET SURPLUS / (DEFICIT)	342,135	178,797

BALANCE SHEET

Statement of financial position as at 30 June 2020.

	2020 (\$)	2019 (\$)
ASSETS		
CURRENT ASSETS		
CASH AND CASH EQUIVALENTS	780,504	566,400
TRADE AND OTHER RECEIVABLES	174,290	84,973
OTHER	4,872	103,361
TOTAL CURRENT ASSETS	959,666	754,734
NON-CURRENT ASSETS		
PROPERTY, PLANT AND EQUIPMENT	6,513	4,088
INTANGIBLE ASSETS	20,000	25,000
TOTAL NON-CURRENT ASSETS	26,513	29,088
TOTAL ASSETS	986,179	783,822
LIABILITIES		
CURRENT LIABILITIES		
TRADE AND OTHER PAYABLES	153,419	225,433
PROVISIONS	-	18,366
OTHER CURRENT LIABILITIES	63,502	112,900
TOTAL CURRENT LIABILITIES	216,921	356,699
NET ASSETS	769,258	427,123
EQUITY		
CURRENT EQUITY		
RETAINED EARNINGS	769,258	427,123
TOTAL EQUITY	769,258	427,123

